

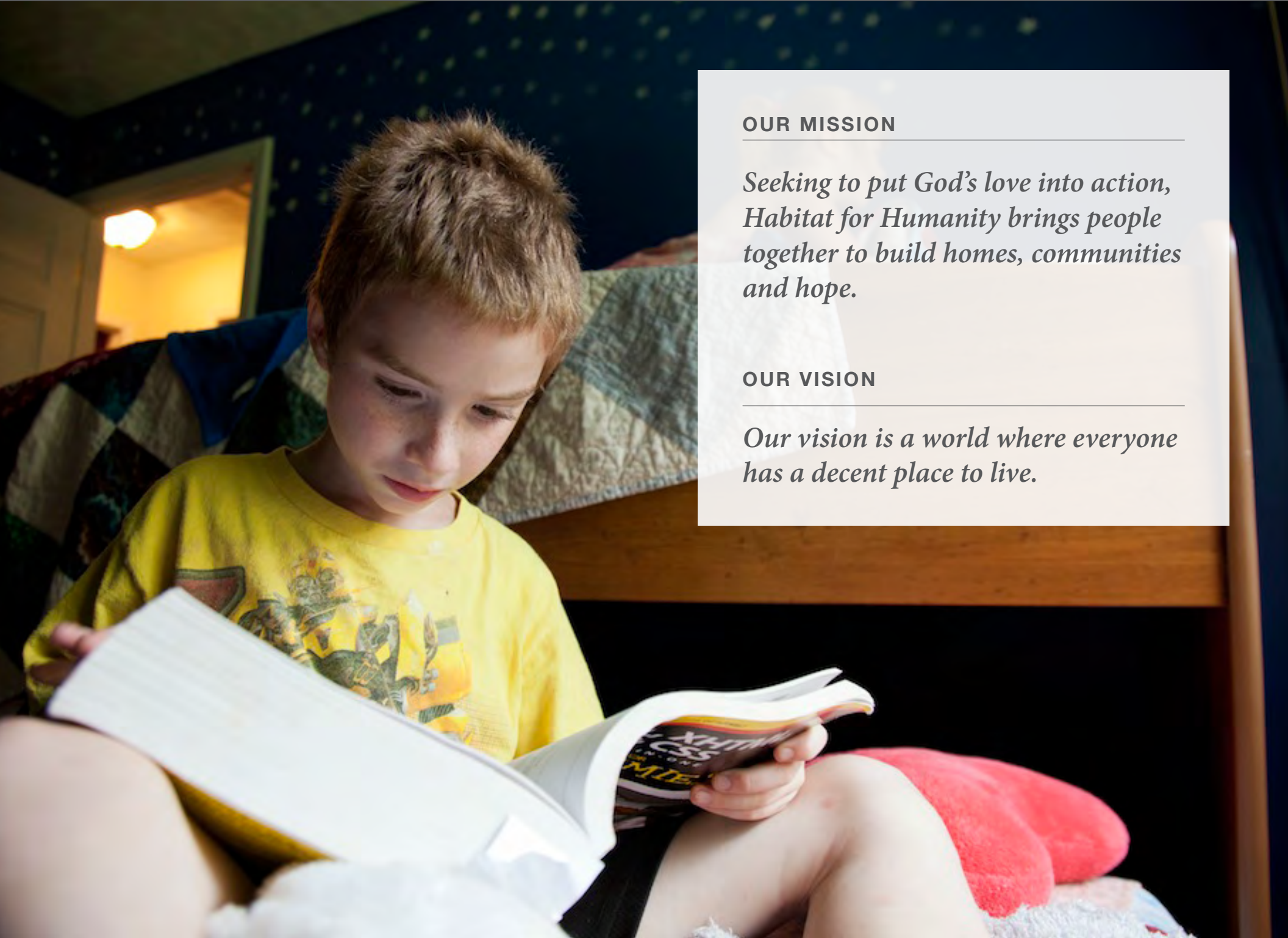


2014

ANNUAL REPORT

 **Habitat for Humanity**[®]
Greater Los Angeles

Affiliate of Distinction 2013-2015



OUR MISSION

Seeking to put God's love into action, Habitat for Humanity brings people together to build homes, communities and hope.

OUR VISION

Our vision is a world where everyone has a decent place to live.

STRATEGIC GOALS

- 1 INCREASE HOUSING PRODUCTION AND IMPROVE BUILDING PRACTICES**

Due to the downturn in the economy and a changing housing landscape in our local community, affordable housing organizations are scrambling to ease the burden. The current housing environment and the hardship suffered by the greater Los Angeles community demands that HFH GLA creatively diversify the traditional HFH building model while significantly reducing costs and improving the sustainability of our homes. HFH GLA plans on executing the following strategies to address these needs.
- 2 MOBILIZE NEW CAPITAL AND DEVELOP STRATEGIES TO SUPPORT LONG-TERM SUSTAINABILITY**

Given the current economic climate in California and the widespread financial loss throughout the greater Los Angeles area, HFH GLA seeks to greatly strengthen and diversify its revenue base through a variety of methods to achieve long-term viability.
- 3 BUILD THE LEADERSHIP CAPABILITIES OF THE ORGANIZATION, ITS STAKEHOLDERS AND PARTNERS**

At its very core, HFH GLA is about people and the human experience. We are genuinely committed to the recruitment, development and well-being of our HFH GLA family; it is through them that we may achieve our mission to make affordable housing a matter of conscience and action in our communities.
- 4 LEAD THE TRANSFORMATION OF SYSTEMS THAT IMPACT AFFORDABLE HOUSING**

At HFH GLA, mission success hinges upon its ability to galvanize the Los Angeles community. By educating current and potential partners, we can achieve action-oriented leadership and measurable results.
- 5 BUILD AND ENHANCE ORGANIZATIONAL INFRASTRUCTURE AND CAPACITY**

HFH GLA strives to ensure a solid organizational infrastructure by promoting excellence and growth through education and collaboration.

HOMEOWNERSHIP BY THE NUMBERS

1/5 of all Americans live in unhealthy neighborhoods

marked by limited job opportunities, low-quality housing, pollution, limited access to healthy food and few opportunities for physical activity.*

CHILDREN OF HOMEOWNERS ENJOY:

23 percent improvement in cognitive stimulation†

9 percent improvement in math scores‡

7 percent improvement in reading scores‡

25 percent higher chances of graduation from high school‡

116 percent higher chances of graduation from college‡

59 percent higher chances of becoming homeowners‡

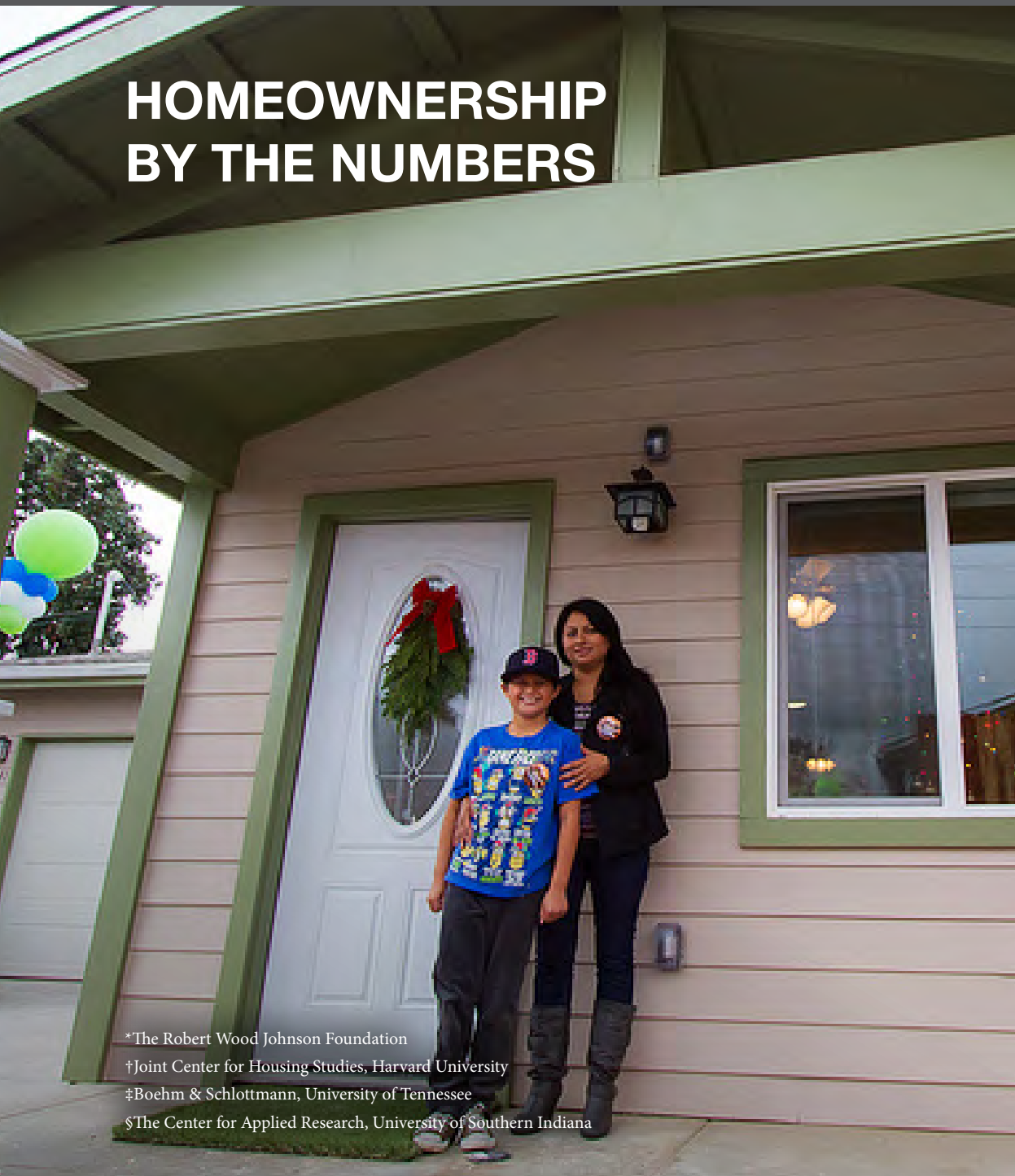
MORE THAN 90 percent of Habitat homeowners said they could not have owned a home without help from Habitat.§

*The Robert Wood Johnson Foundation

†Joint Center for Housing Studies, Harvard University

‡Boehm & Schlottmann, University of Tennessee

§The Center for Applied Research, University of Southern Indiana



FINANCIALS

STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2014

ASSETS

Cash and Cash Equivalents	\$5,224,546
Prepaid Expenses, Deposits and Other Assets	\$616,156
Unconditional Promises to Give, Net	\$1,157,213
Mortgage Notes Receivable, Net	\$11,591,158
Inventories	\$815,075
Construction in Process	\$4,453,452
Finished Homes	\$633,096
Property & Equipment, Net of Accum. Depre.	\$4,631,953

Total Assets: \$29,122,649

LIABILITIES AND NET ASSETS

Accounts Payable	\$576,067
Accrued Expenses	\$483,918
Credit Line	\$978,625
Impounds	\$151,668
Deferred Revenue	\$594,639
Capital Lease Payable	\$11,035
Notes Payable	\$8,604,443
Restricted and Unrestricted Net Assets	\$17,722,254

Total Liabilities and Net Assets: \$29,122,649

STATEMENT OF ACTIVITIES FOR JULY 1, 2013 TO JUNE 30, 2014

REVENUE

Contributions	\$3,840,706
Government Grants	\$1,001,667
NSP Program Support Grants	\$17,828,791
In-Kind Materials, Services & Land	\$1,461,549
ReStores Donations & Sales Revenue	\$5,555,098

Total Contributions and Grants: \$26,687,811

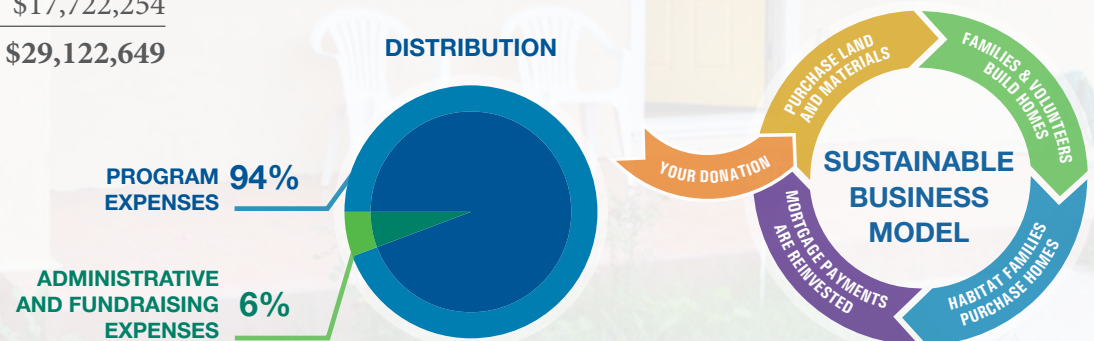
Other Income	\$379,056
Houses Sold and Financed by Habitat	\$17,205,185

Total Revenue, Gains and Other Support: \$47,272,052

EXPENSES

Cost of Homes Sold and Program Support	\$37,510,535
Management and General	\$1,526,174
Fundraising	\$622,319
Relocation costs of organizational headquarters	\$179,578

Total Expenses: \$39,838,606



VOLUNTEERS

Habitat for Humanity of Greater Los Angeles (HFH GLA) is built on the strength of our volunteers and over the past year, HFH GLA has the honor of saying that we have engaged 8,146 volunteers with 83,330 volunteer hours donated. Below are volunteers and organizations who have generously donated 100+ hours of their time during the past year.

2000+ HOURS

Delta Air Lines

1000+ HOURS

Lolita Pizarro

750+ HOURS

David Gardner
Lowe's Companies, Inc.
US Bank

500+ HOURS

Daniel Barsugli
Edison International
The Home Depot Foundation
Ted Nguyen
Wells Fargo Foundation

250+ HOURS

Amag Technology
Robert Anderson
Carl Barnes
S. Hugh Brown
Walter Burchard
Canisius High School
Teri Contreras
Creative Channel Services
Vicki Cunningham
James Cunningham
Joe Davis
DIRECTV Incorporated

Faithful Central Bible Church
Jessica Farfan
Fisher College
Fluor Corporation
Dwight Garbe
General Hospital
GiveBack Homes
Grace Evangelical Lutheran Church
Martin Greenberger
Griffin Capital
Sue Hunt
Bob Johnson
KARL STORZ Endoscopy-America, Inc.
Leadership Long Beach
Manatt, Phelps & Phillips, LLP
Mattel, Inc
North Phoenix Baptist Church
Parkcrest Christian Church
PepsiCo
Platinum Equity, LLC
William Pomeranz
Steven Rhodes
John Rosenthal
The Neighborhood Church
Transamerica Insurance &
Investment Group
United States Air Force Academy
University of Connecticut
Warner Brothers Entertainment, Inc.
William Weisinger
Wilshire Baptist Church

Douglas Wright
Zurich North America

100+ HOURS

Abrams Artists Agency
Misael Alvarado
Jess Alvarez
American Martyrs Catholic Church
Ascension Lutheran Church
Linda Ayers

Jaspinder Badesha
William Bails
Bala Productions, Inc.
Jason Ballou
The Bank of New York Mellon
Michael Barsugli
Bel Air Presbyterian Church
Bernstein Global Wealth Management

(list continued on next page)



The Boeing Company
 Brentwood Presbyterian Church
 Daniel Burgner
 The Camden Group
 CBRE Group, Inc.
 Centerfield Media
 Gwen Cerezo
 Chadwick School
 City View
 Cetiya Coleman
 Control Risks Group, LLC
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 Singles Build
 South Bay Association of REALTORS
 St. Cross by-the-Sea Episcopal Church

St. Luke's Lutheran Church
 Rebekah Street
 Telesign Corporation
 Temple Beth El
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 Towers Watson
 Toyota Financial Services
 Toyota Motor Engineering &
 Manufacturing North America
 Trinity Lutheran Church - Hawthorne
 Union Bank
 United Talent Agency, Inc
 Roxana Vargas
 Verifi, Inc.
 William Voigt
 Walt Disney Imagineering
 Sheila Ward
 Jeff Warner
 Michael Washington
 West Los Angeles United
 Methodist Church
 David Westberg

Westchester Lutheran Church and School
 Rob Wiemer
 William Morris Endeavor Entertainment
 The Wonderful Company
 Youth United
 Zodiac USA

THE CHANTHY FAMILY

Chantry Yi is overjoyed to be a homeowner. He and his family recently moved into their home in Long Beach, a city that they have lived in for 14 years. Chantry describes homeownership as the American dream come true. “We are still so very happy to have a real chance to finally own a home for the first time. We now have a nice place to live, to properly raise the family, to eat around the dining room table, to give us hope and a bright future.”

As a community specialist at the Cambodian Association of America, Chantry Yi works hard to make his community a better place to live by providing social, health, education and employment services to low-income families. Chantry and his wife, Ruth, have three boys. Johnathan, 17, and Brandon, 14, are both good students who enjoy a variety of subjects in school. In fact, Johnathan has even begun earning college credit. Justin, 5, the youngest, enjoys playing outside.

The entire Yi family enjoyed getting to know Habitat for Humanity staff and volunteers, as well as other partner homebuyers while they were completing their sweat equity hours. “My family can’t wait to plant a garden in our beautiful yard. This home has brought us even closer together by providing us with security and so much happiness.”

“This home has brought us even closer together by providing us with security and so much happiness.” CHANTHY YI, HFH GLA HOMEOWNER



2014

BY THE NUMBERS



63

HOMES BUILT,
REHABBED,
OR REPAIRED

IN GREATER LOS ANGELES

605



HOMES BUILT AND
FAMILIES SERVED
SINCE 1990

NEARLY

\$5 million

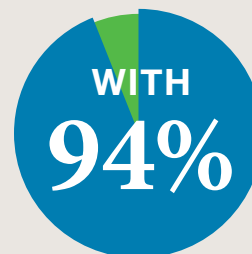
RAISED TO BUILD A GREATER LOS ANGELES

8,146

VOLUNTEERS



CONTRIBUTING
83,330
HOURS OF
SERVICE



OF EXPENSES
USED FOR
CONSTRUCTION
AND PROGRAMS



\$3,286,523

RAISED THROUGH THE RESTORE



5.7 million

POUNDS OF MATERIAL
SAVED FROM LANDFILL
SINCE 1990

DONORS

(Cash and In-Kind received between July 1, 2013 and June 30, 2014)

Thank you for your support! As a donor to Habitat for Humanity of Greater Los Angeles, you are doing more than just building homes with hardworking families; you are transforming communities. By giving to Habitat you are investing in a world where everyone has a decent place to live.

*denotes Gift in Kind donation

LEGACY

\$100,000+

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 California Community Foundation
 The Home Depot Foundation*
 Lowe's Companies, Inc.
 Presbytery of the Pacific
 Saxon Mortgages Services, Inc.
 Thrivent Financial
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 Free Methodist Church
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 Wells Fargo Foundation

PLATINUM

\$75,000 - \$99,999

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GOLD HAMMER

\$50,000 - \$74,999

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 The Vons Foundation*
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 Harvest Home
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The Legacy Society recognizes those generous donors that have included a bequest to support the future of Habitat for Humanity of Greater Los Angeles (HFH GLA) through their estate plan.

Mr. Thomas Axworthy
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Mr. Gerard A. Bross and Mr. Peter D. Grisdela
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If your name has been omitted in error and you have remembered HFH GLA in your estate plan please contact Jennifer Wise, Vice President of Resource Development, at (424) 246-3627 so you can be properly acknowledged during your lifetime.

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IN HONOR AND IN LOVING MEMORY

In Honor

In honor of
Ruben Acosta and Kirk Kain
In honor of Melissa Alt's clients
In honor of Beach Cities Friends
In honor of Joy Blevins
In honor of
Tom and Marge Boese
In honor of Rick Byrum
In honor of Susan Calderone
In honor of Justin Canada

In honor of Ronald Canevari
In honor of Anne Caroll
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Matt and Kim Crawford
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Emergency Room Doctors
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In honor of Neil
In honor of Madison Rose
In honor of Veronica Rodriguez
and David Garcia
In honor of Karen Vock
and John Scheinfeld
In honor of
Grant and Dianne West

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In memory of Sarah Afsharian
In memory of John Apostle
In memory of Randy Anderson
In memory of Mrs. Bachmann

In memory of
Donald Charles Beckman
In memory of
mother Shirley Betz
In memory of Jean Charlton

In memory of Jennie Charlton
In memory of David Golz

In memory of Robert Gow

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In memory of Mark Lacter
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In memory of Maier Margolis
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In memory of
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In memory of
Kathryn Elizabeth Walls

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