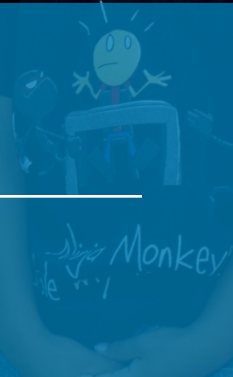




ANNUAL REPORT 2013

 **Habitat for Humanity**[®]
Greater Los Angeles

Affiliate of Distinction 2013-2015





MISSION

Seeking to put God's love into action, Habitat for Humanity brings people together to build homes, communities and hope.

VISION

Our vision is a world where everyone has a decent place to live.



Dear Friends,

Habitat for Humanity of Greater Los Angeles (Habitat LA) has had an amazing year. As we look back, we are proud to say that Habitat LA has now served nearly 800 families in our local community and worldwide and is looking forward to serving even more families in the coming year. The support of our donors, volunteers and advocates not only build the walls of a home but bring a lasting impact and the beginning of a positive change for our partner homeowners.

Thank you so much for joining with us in our mission and we hope that you find inspiration in these pages, knowing that you have made a significant difference in someone's life.

We look forward to partnering with you in the coming year as we continue to build hope, lives and communities in greater Los Angeles and around the world.

Erin Rank
President and CEO

Tom Clarke
Chairman of the Board

HOMEOWNERSHIP BY THE NUMBERS

1/5 OF ALL AMERICANS
LIVE IN UNHEALTHY
NEIGHBORHOODS

marked by limited job opportunities, low-quality housing, pollution, limited access to healthy food and few opportunities for physical activity.*

CHILDREN OF HOMEOWNERS ENJOY:

23 percent improvement in cognitive stimulation†

9 percent improvement in math scores†

7 percent improvement in reading scores†

25 percent higher chances of graduation from high school‡

116 percent higher chances of graduation from college‡

59 percent higher chances of becoming homeowners‡

MORE THAN

90

percent of Habitat homeowners said they could not have owned a home without help from Habitat. §

“This home has brought us even closer together by providing us with security and so much happiness.”

CHANTHY YI / HABITAT LA HOMEOWNER



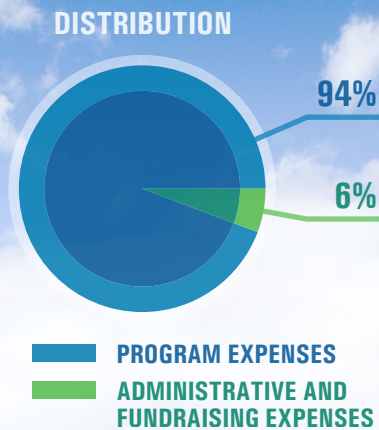
*The Robert Wood Johnson Foundation

†Joint Center for Housing Studies, Harvard University

‡Boehm & Schlotmann, University of Tennessee

§The Center for Applied Research, University of Southern Indiana

FINANCIALS



STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2013

ASSETS

Cash and Cash Equivalents	\$4,846,742
Prepaid Expenses, Deposits and other Assets	\$570,290
Total Assets	\$5,417,032

LIABILITIES AND NET ASSETS

Accounts Payable	\$746,122
Accrued Expenses	\$621,026
Credit Line	\$918,909
Restricted and Unrestricted Net Assets	\$10,288,808
Total Liabilities and Net Assets	\$35,334,627

STATEMENT OF ACTIVITIES FOR JULY 1, 2012 TO JUNE 30, 2013

REVENUE

Contributions: Cash, Pledges and Grants	\$3,262,010
In-Kind Materials, Services and Land	\$1,673,077
ReStores: Donations and Sales Revenue	\$5,225,354
NSP Program Grants	\$10,954,036
Total Contributions and Grants	\$43,262,876
Other Income	\$262,163
Houses Sold and Financed by Habitat	\$12,034,944
Total Revenue, Gains and Other Support	\$33,411,584

EXPENSES

Cost of Homes Sold and Program Support	\$29,102,362
Management and General	\$1,310,189
Fundraising	\$458,222
Total Expenses	\$30,870,773
Change in Net Assets	<u>(\$2,540,773)</u>

VOLUNTEERS

Habitat for Humanity of Greater Los Angeles (Habitat LA) is built on the strength of our volunteers and over the past year, Habitat LA has the honor of saying that we have engaged 7,429 volunteers with 158,303 volunteer hours donated. Below are volunteers who have generously donated 100+ hours of their time during the past year.

2000+ Hours

David Gardner
Martin Greenberger
Ted Nguyen
Lolita Pizarro

1000+ Hours

Robert Anderson
Thomas Arakaki
Linda Ayers
Walter Burchard
James Cunningham
Clarence Fung
Aillil Halsema
Sue Hunt
Carol Meckler
Arnold Ng
Steven Rhodes
John Rosenthal
Ned Shapiro
Richard Stanger
William Weisinger
Douglas Wright

750+ Hours

Jerald Buktenica
Teri Contreras
Vicki Cunningham
Jessica Farfan
Edmund Field
Thomas Huang
Bob Johnson

Douglas Mew
Thomas Miller
William Pomeranz
Ben Schechter
Ron Williams

500+ Hours

Jeison Aguilar
William Bails
Daniel Barsugli
Lee Bogner
Hugh Brown
Connie Chang
Janet Chuka
Patrick Diaz
Dwight Garbe
Nancy Gittelson
Hal Hart
Abraham Hernandez
Jamal Hubbard
Stephen Jordan
Jonathan Leech
Sydney Leier
David Levine
Chun Liao
Dora Madrid
Paul Marsella
Rene Mejio
Bethlehem Mengesha
David Mendez
Evelyn Nuñez
Faustino Ochoa
David Paiva

Huy Pham
Marlon Reynolds
Kevin Ronan
Leslie Tanouye
Karin Takusagawa
William Voigt
David Westberg
Arthur Wong
Gregory Woo

250+ Hours

Emmanuel Aguilar

Teresa Aguirre
Edwin Albor
Gabriel Alcaraz
Alvin Alexander
Jose Anguiano
Jorge Arellano
Tom Atlas
Kevin Austin
Andrew Barnes
Drezden Belt
Jerell Beridon

(list continued on next page)



"Seeing others having fun while volunteering motivates me to work harder as a Habitat volunteer." JENNY SIM / FORMER HABITAT LA YOUTH UNITED PRESIDENT

Gene Best
Marie Boisard

100+ Hours

Maricruz Bonilla
Patrice Booth
Priscilla Bullock
Daenesha Caldwell
Christian Capulin
Luis Carranza
Gustavo Cervantes
Leslie Chan
Emilia Chavez
Kay Chesnut
Rachel Choi
Jaime Conde
Brianna Conrad
Jose Cortez
Jan Coward
Emeline F. Davis
Marisol De Alba
Ana DeLa Puente
Jeremy Derhille
Gerardo Espinoza
Carol Evatt
Michelle Farfan
Stephanie Farfan
Joseph Faxel
Marshawn Frasier
Rieko Funamoto
Jim Gardener
Justin Goodwin
Selvy Guerrero
Beatriz Gutierrez
Carolyn Harmes
Vernita Henderson
Richard Herczog
Christian Hernandez
Estepan Hernandez
Bulmaro Herrera
Janine Herrera
James House
Doreen Huggins
Judith Jenkins
Rigoberto Jimenez



Sharon Jimenez
Robert W. Johnson
Dyanne Jones
Angela Kozai
Sean Kyle
Anne Laguzza
Sontino Latorre
John Lee
Bryan Lin
Georgia Lopez
Jason Lopez-Urena
Yadira Luna
Kay MacDonald
Ramon Marez
Lizeth Martinez
Laurie McKechnie
Angelica Medina
Wendy Mendez
Ryan Moncrieffe
Jesus Moreno
Ryan Mueller
Ariel Munday

Cheryl Nord
Layanna Norris
Nancy Orozco
Eliot Ortega
Ryuko Ozawa
Jin Park
Jamale Patterson
Juan Pesina
Aaron Plummer
Alex Pombar
Timothy Powell
Louise Raheb
Jonathan Rangel
Joshua Rangel
JaQuan Richard
Angie Rivera
Gena Roberts
Larry Robinson
Robert Rodriguez
Roberto Rodriguez
Tom Rooney
Romane Sagnier

Abel Santana
Nancy Saravia
Henry Schach
Tequila Shapperd
Michael Sims
Mehul Solanki
Maria Sosa
Bonnie Strutin
Noah Sutherland
Ron Tharpe
Paul Theroux
Johnathan VanSciver
Nallammai Vijayakumar
Sheila Ward
David Williams
Jacobus Wilmsen
Stephanie Wright
Jerry Wu
Shinobu Yoshida

THE OTIS FAMILY

Claudia Otis' life has flourished since moving into her Habitat LA home in Long Beach; Today her life is very different from 12 years ago when she and her three young children were living in a homeless shelter. Claudia made a commitment to herself and her children that one day she would own a home to show her children that it is possible to overcome extreme challenges if you work hard. Her journey to homeownership began with receiving a voucher for Section 8 Housing and attending school. While working full-time she was able to obtain her GED, certification in substance abuse counseling as well as her associate's and bachelor's degrees. She is currently working on her master's degree in clinical psychology.

Claudia has truly made the life she always dreamed of possible with the help of Habitat LA and given her children the foundation for a better future.

"Being a homeowner means everything to me and this journey has allowed me to teach my children that with integrity and hard work anything is possible."

CLAUDIA OTIS, HABITAT LA HOMEOWNER



Since 1990, Habitat LA has been working to change communities and transform countless lives.

HABITAT LA

By the Numbers



BUILT AND REPAIRED

607

HOMES IN GREATER
LOS ANGELES



BUILT

455

HOMES
INTERNATIONALLY



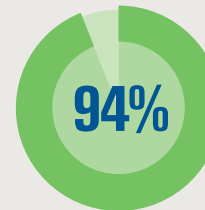
3,812

PEOPLE SERVED THROUGH
BETTER HOUSING SOLUTIONS

\$72,807,728

RAISED TO BUILD A GREATER LOS ANGELES

WITH



OF EXPENSES
USED FOR
CONSTRUCTION
AND PROGRAMS



125,000
VOLUNTEERS



AND OVER
\$7 MILLION
IN VOLUNTEER LABOR



\$18 MILLION
RAISED THROUGH THE RESTORE



6.4 MILLION POUNDS OF MATERIAL
SAVED FROM LANDFILL

DONORS

(Cash and In-Kind received between July 1, 2012 and June 30, 2013)

Thank you for your support! As a donor to Habitat for Humanity of Greater Los Angeles, you are doing more than just building homes with hardworking families; you are transforming communities. By giving to Habitat you are investing in a world where everyone has a decent place to live.

LEGACY \$150,000+

The Ahmanson Foundation
Bank of America
California Department of Housing
and Community Development
JCPenney
Lowe's Companies, Inc.
Mosaic, L. A.
The Valspar Corporation

DIAMOND HAMMER \$100,000 - \$149,999

Faithful Central Bible Church
Homax
Thrivent Financial for Lutherans
Waste Management
Wells Fargo
Whirlpool Corporation

GOLD HAMMER \$50,000 - \$74,999

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General Motors
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David and Cindy Hoag
The Home Depot Foundation
Neutrogena
OXY, Long Beach Inc.
Platinum Equity, LLC
John and Cynthia Smet
Union Bank
US Bank

SILVER HAMMER \$25,000 - \$49,999

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The Dow Chemical Company
Edison International
La Cienega Design Quarter
Nissan North America, Inc.
Regency Centers
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 \$1,000 - \$4,999**

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“Owning a home marks the beginning of a better future for our children.”

JOSE AND GABRIELA LEVYA / HABITAT LA HOMEOWNERS

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 PepsiCo
 Phillips Van Heusen Corporation - PVH Neckwear
 Peta Phipps
 Christopher Pine
 Pinkberry
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 Sandi Wise
 Marlene Wong
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THE LEGACY SOCIETY

The Legacy Society recognizes those generous donors that have included a bequest to support the future of Habitat for Humanity of Greater Los Angeles (Habitat LA) through their estate plan.

Thomas Axworthy
Sumner* and Nancy Gambie
Erin G. Rank
Ruth Baro*
Laurie Gerloff
Joyce Rosenberg*

Kathleen M. Benz
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Sonia Most
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Melanie Cook
Eleanor and George H. Pratt
Howard B.* and Dorothy Westley

**Indicates that the donor is deceased. If your name has been omitted in error and you have remembered Habitat LA in your estate plan please contact Jennifer Wise, VP of Development 310-323-4663, so you can be properly acknowledged during your lifetime.*

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“We are all a part of a greater whole in this community and the more people can share in all of that, the better we all are.”

GERRY BROSS / HABITAT LA BOD MEMBER



8739 Artesia Boulevard, Bellflower, CA 90706
(310) 323-HOME (4663)

